

REQUEST FOR PROPOSAL

FOR

THE PROVISION OF CITY IMPROVEMENT DISTRICT

MANAGEMENT SERVICES ON A FIXED-TERM CONTRACT

TO THE

ELSIES RIVER CITY IMPROVEMENT DISTRICT (ERCID) NPC

MAY 2025



NOTE TO ALL PROPOSERS

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INTRODUCTION

The Elsies River City Improvement District (ERCID) was formally established in 2015 providing additional public safety and urban cleaning services in close cooperation with the City of Cape Town as well as the South African Police Service (SAPS) to regain the cleanliness of the area and the safety of property and business owners and the community. The Elsies River industrial area supports a business mix including some light industries, specifically in the textile and clothing sector (with some factory shop outlets) as well as various industrial parks and a retail spine along Halt Road.

ERCID Mission

It is the mission of the ERCID to continue to implement a turn-around strategy to halt urban degeneration of the area thereby creating a safe and attractive industrial area.

ERCID Vision

The vision of the ERCID is to establish and maintain a safe, clean, well-managed industrial area that attracts and retains business investment and industry

activities in the area.

ERCID Goals

- Improve Public Safety significantly by proactive visible patrolling and cooperation with existing SAPS and City of Cape Town Law Enforcement efforts as well as other security service providers in the area.
- Creating a safe and clean public environment by addressing issues of maintenance and cleaning of streets, pavements and public spaces.
- Manage existing and new public infrastructure for the future benefit of all the users of the area.
- Attract new investment to the area.
- Support and promote social responsibility in the area
- The sustained and effective management of the ERCID area.

ERCID AREA OF RESPONSIBILITY



1 SECTION 1: NOTES TO PROPOSERS

The Board of the Elsie River City Improvement District (ERCID) invites suitably qualified and experienced service providers to submit proposals for the Management of the ERCID.

1.1 THE SITE AND APPLICATIONS

1.1.1. The address from where CID Management Services are required is:

1.1.1.1. Within the Boundary of the Elsie River City Improvement District

1.1.2. The Proposers shall view the area and ensure they are thoroughly acquainted with all aspects that fall within the scope of managing the ERCID, including but not limited to the nature of the area and all general matters which may influence the Proposers.

1.1.3. The Proposers are also required to confirm if the ERCID requested manpower and equipment is sufficient, inadequate or excessive. A motivation for additional manpower and/or equipment should be included if the current requirements are deemed inadequate. Costing

for additional manpower and/or equipment should be included in the Proposal submitted as an additional annexure.

1.1.4. The Proposers are required to only provide proposals for the services as set out in Sections 5 of the Request for Proposal.

1.1.5. Section 5 covers the required management services for the ERCID

1.1.6. No claims for any extras in connection with the location, conditions, or nature of the services, will be entertained for the duration of the contract.

1.2 SCOPE OF CONTRACT

1.2.1. The Proposal is for the provision of management services for a period of 60 months, commencing 1 July 2025 until 30 June 2030. The successful Proposer will be required to conduct handover from 1 July 2025 at no cost to the ERCID.

1.2.2. This Proposal comprises the provision and maintenance of physical management services as defined under section 5 (five) hereof, including all aspects required for the effective management of the ERCID which shall be defined and signed by both parties.

1.3 PROPOSALS

1.3.1. All proposals must be submitted via email to rfp@ercid.co.za with the subject: **“Proposal for Management Services – ERCID**, by no later than 16h00 on Monday, 19 May 2025. Proposers are referred to the FORM FOR PROPOSERS, included in this document.

1.3.2. The lowest, or any, or portion of any Proposal will not necessarily be accepted and the ERCID does not bind itself to assign any reason for the rejection, or acceptance of a Proposal. Any addition, omission or condition added to the FORM FOR PROPOSERS could result in the Proposal being disqualified.

1.3.3. All costs related to the submission of this proposal must be borne by the relevant applicants/companies/service providers and they shall have no claim for cost recovery to the Board or its representatives whatsoever.

1.3.4. The Proposal shall remain valid and open for acceptance for a period of sixty days (60) days from 19 May 2025.

1.3.5. The ERCID Board's decision on the appointment of the preferred management service provider will be final and no negotiations will be entered into.

1.4 CONTRACT PRICE ADJUSTMENT PROVISIONS

1.4.1. The contract price, excluding VAT, will remain fixed and firm for the duration of 12 (twelve) months of the contract period.

1.4.2. The contract price shall be increased at the end of each 12 (Twelve) month period in line with the approved ERCID budget. It must be noted that no increase beyond the City of Cape Town approved ERCID budget for Administration and Management (and related line items) will be considered.

1.4.3. The current ERCID Budget and Business Plan for 2025 to 2030 is available on the ERCID website.

1.5 PROGRAMME

1.5.1. The Proposers attention is drawn to the contract dates as contained herein.

2 SECTION 2: CONDITIONS OF CONTRACT

2.1 STANDARD CONTRACT

2.1.1. The standard Contract or Service Level Agreement of each Proposer shall be submitted together with the Proposal documents. Proposers are advised that standard clauses such as those disclaiming any and all liability, automatically renewing the contract for additional periods and building-in increases shall not be accepted.

2.1.2. A final contract will be negotiated in detail with the successful Proposer. The award of the whole or any part of the Proposal to any service provider shall be based on the successful completion of the principal contract prior to such award having any effect.

2.1.3. The contract for the provision of CID Management Services is for a period of 60 (sixty) months, commencing 1 July 2025 until 30 June 2030. However, a clause shall be drafted into the contract which gives the ERCID Board the option to cancel the contract:

2.1.3.1. if the appointed service provider does not perform satisfactorily.

2.1.3.2. if the ERCID is dissolved in accordance with Chapter 4 of the CID By-law of the City of Cape Town.

2.1.3.3. if the ERCID Term and Business Plan is not renewed by the City of Cape Town should a renewal application be submitted during the contract period.

3 SECTION 3: SPECIAL CONDITIONS OF CONTRACT

3.1 REQUIREMENTS FOR PROPOSALS

GENERAL

3.1.1. Proposers should note that prior to award of this contract, the ERCID will require the Proposer to provide satisfactory assurances regarding availability and suitability of managerial and

supervisory personnel and other resources, and methods of deployment, to demonstrate that the required level of service **and supervision** can be attained and maintained.

- 3.1.2. Submission of a Proposal shall be deemed to be the Proposers acknowledgement and acceptance of the detailed specification (Section 5) of the Proposal. Prior to formal award of this contract the successful Proposers will be required to provide proof of current and valid professional indemnity insurance.
- 3.1.3. Notwithstanding this being an invited request for Proposal, the formal employment of the successful Proposers will only be made where the Proposer has complied with the foregoing requirements.
- 3.1.4. Service providers with proven City Improvement District management experience are preferred and Proposers should provide substantive proof thereof in their proposal.**

CONDITIONS OF EMPLOYMENT

- 3.1.5. Under no circumstances will the appointed contractor be entitled to sub-contract the awarded work or any portion thereof without the prior agreement in writing of the ERCID Board who may refuse such agreement without the need to furnish any reason.

DOCUMENTATION

- 3.1.6. Any special conditions of offer forming part of the Proposers Proposal submission, which are at variance with the provisions of the Request for Proposal, are superseded by such provisions.

INSURANCE

- 3.1.7. The Proposers are required to maintain their own insurance in respect of Public Liability claims with a limit of indemnity of not less than R20 000 000 (Twenty Million Rand) for any one incident. The Proposers are required to maintain their own insurance in respect of Professional Indemnity claims with a limit of indemnity of not less than R20 000 000 (Twenty Million Rand) per event.
- 3.1.8. The Proposers are required to effect insurances in respect of the C.O.I.D. Act 1993 and Employer's Liability claims. Proof of such insurances will be required prior to your appointment in terms of this Proposal. The Proposers are reminded that they are responsible for insurance of their own equipment and vehicles etc.

FINANCIAL

- 3.1.9. It is the Proposers responsibility to ensure that their statement of account is timeously submitted to the Financial Director for approval. A detailed Tax Invoice must substantiate each item on the statement of account. This documentation should reach the ERCID by the

20th of each month. Payment will be in arrears and be paid by the last day of each month of service delivery.

3.1.10. The Proposers will be required to provide the necessary resources in order that their services are rendered in accordance with the terms of the Request for Proposal and any variations that may be agreed to by both parties at any time within the duration of the contract. No claims will be recognised for overtime working, disruption, out of sequence activities, or additional supervision and/or personnel unless same has been authorised by the ERCID Board in writing prior to commencement of such activities.

3.1.11. High Standards of efficiency are the essence of this contract, and it is essential that the Proposers services be executed in the most efficient manner. The Proposers will be required to fully supervise their personnel and to be represented by senior management level employees (Contract Manager) at regular progress, coordination, and Board meetings as necessary. The Contract Manager must be available to the ERCID Board at all reasonable times to address operational and management issues. The Contract Manager will report directly to the ERCID Board.

3.1.12. The Proposers will be obliged to fully comply with the agreed Site Procedures on site and in each function to give effect to their obligations in terms of the service to be rendered.

3.1.13. The following are mandatory requirements that must be included and considered by the Proposers in formulating their Proposal. It must expressly be dealt with in the Proposal document:

- Signed request for Proposal document.
- List of contactable CID references.
- Company profile.

3.1.14. The following documents must be made available at request during the evaluation process and/or prior to the commencement of the contract:

- Copy of company registration document.
- Copy of company public liability insurance cover.
- Bank letter.
- Letter of good standing from COIDA.
- Tax clearance certificate.
- Copy of the company's standard contract regarding the provision of management services and all relevant annexures thereto.

4 SECTION 4: PROGRAMME

4.1 Publishing of Request for Proposal documentation:

Friday, 9 May 2025

4.2 Proposal to be submitted:

Strictly by 16h00 on Monday, 19 May 2025

4.3 Proposers adjudication:

Tuesday 20 May to Friday, 23 May 2025

4.4 Optional presentation by at most 2 selected companies to ERCID Board:

TBD if required.

4.5 Awarding of contract by ERCID Board:

2 June 2025

4.6 First Deployment:

Friday 1 July 2025 or as agreed upon with the Board.

4.7 End of Contract:

30 June 2030

5 SECTION 5: DETAILED SPECIFICATIONS – CID MANAGEMENT SERVICE

The Board of the ERCID is set on succeeding in its mandate to make the area a safe, secure and pleasant working environment for the property owners, businesses and customers that work, visit and shop in the area every day. In order to address these needs the ERCID management must address six main focus areas namely:

- The management of the ERCID operations;
- Manage, in conjunction with the appointed service provider, the provision of public safety and security measures in the public areas;
- Manage, in conjunction with the appointed service provider, the cleaning, greening and maintenance of the public spaces in the area;
- In co-operation with the relevant City of Cape Town departments, take actions to address and monitor urban management issues related to the public infrastructure in the ERCID;
- Through constructive partnerships with all the role-players in the ERCID, initiate a recycling initiative to improve the sustainability of the precinct and potentially create employment opportunities and social upliftment in the area; and
- Manage and perform marketing and promotional activities to promote the ERCID as a well-managed and functioning node.

5.1 Fundamental Requirements

- The Management Company is responsible for the execution of the ERCID Business Plan as approved by the City of Cape Town and in accordance with the City of Cape Town City Improvement District By-Law and Policy.
- Provide all administrative and operational functions to effectively manage the ERCID in accordance with its mandate and as directed by the Board of the ERCID apart from the accounting and auditing requirements for which allowance is made in the ERCID budget.
- Execute urban management inspections on an on-going basis as part of the management work of all public infrastructure defects in the area. These urban management inspections will include the reporting of each defect for correction through the City of Cape Town.
- Provide a management system to record and monitor all CID issues so that formal reports on management activities and statistics can be provided.

- Demonstrate and intimate knowledge of the various regulatory frameworks including, but not limited to, The Companies Act, the regulations pertaining to Special Rating Areas and/or City Improvement Districts including By-Laws and Policies, Section 22 of the Municipal Property Rates Act (MPRA), the Municipal Finance Management Act (MFMA), and The Constitution.
- Provide detailed information on their existing infrastructure (e.g. vehicles, staff, equipment) and economies of scale that will support the management of the ERCID.
- Be experienced in running and administering City Improvement Districts (CID's). Track record to be submitted.
- Demonstrate experience in Public Safety, Urban Cleaning and Maintenance and dealing with the complex social problems prevalent in the area.
- Have a working knowledge of all applicable By-Laws and Policies if the City of Cape Town relevant to the operations and management of City Improvement Districts

5.2 Proposers must provide for:

- The deployment of a full-time CID manager to the ERCID operating from the ERCID offices on the permanent basis.
- The CID manager is responsible for all the operational tasks of the ERCID and should attend office hours from 08:30 to 16:30 on weekdays excluding public holidays.
- Provide a CID management vehicle for the sole use of the CID manager to perform his management functions. Such vehicle should be suitable to assist with urban maintenance tasks and supporting the cleaning operations within the CID.
- All computer, electronic and office equipment required to perform the management function.
- All communication facilities including internet connectivity, cell phone, data and airtime.
- Proposers should have a contingency plan for the periods when the appointed CID manager is on annual leave or on sick leave for an extended period of time.

All proposals must be submitted via email to rfp@ercid.co.za with the subject: "Proposal for Management Services – ERCID, by no later than 16h00 on Monday, 19 May 2025.

Although all the relevant information is contained in the Business Plan of the ERCID, proposers are free to request further information which may be useful in informing the proposal process by sending one email to rfp@ercid.co.za no later than 14 May 2025.

PROPOSALS RECEIVED AFTER THE CLOSING TIME (16H00 ON MONDAY, 19 MAY 2025) WILL NOT BE CONSIDERED.

6 SECTION 6: FORMS FOR PROPOSERS

PROVISION AND MANAGEMENT SERVICES TO THE ERCID

We, the undersigned are willing to contract for, perform and complete the whole of the works relating to the provision and CID Management services in accordance with the specifications and requirement prepared and furnished pursuant to this PROPOSAL.

(Figures) R_____ per month without VAT

(Words) _____ per month without VAT

The following documentation is attached:

1. A detailed and full CID Management Services Proposal as per request for PROPOSAL document.
2. All relevant documentation as requested in Section 3.

We hereby certify that we have inspected the site/s and have fully acquainted ourselves as to the conditions under which the work is to be performed.

We further undertake that this PROPOSAL shall hold good for a period of sixty (60) days from the date of closing of the request for PROPOSAL.

We agree that the lowest, or any, or portion of any PROPOSAL will not necessarily be accepted.

SIGNED BY:

(Printed Name)

SIGNATURE:

IN THE CAPACITY:

(Designation)

ON BEHALF OF:

ADDRESS:

TELEPHONE NO:

DATE:
